

Years ago I did business with a man who I will call Tom\*. I think highly of Tom and I consider him to be a good and honorable man. During the many years of knowing Tom I talked to him a few times about the Book of Mormon.

One time in a discussion, I pointed out a few of the scriptures in the Bible and also the scripture in Moroni about God answering our prayers. I asked him if he would read these same scriptures in the Book of Mormon and then if he would pray and ask God if the Book of Mormon was true. He said that he would.

A few weeks later I visited with Tom again. During this visit, I asked him if he had prayed and asked God if the Book of Mormon was true. He said yes he had prayed about it. Then I asked him, *“What was the answer?”* His answer was that it was not true.

Myself, having read all of the Book of Mormon many times and having prayed and receiving the knowledge that the Book of Mormon is true, I did not say anything in reply. I just stood there, a little sad, and said nothing. Then a very interesting thing happened. Tom look down at the ground and said, ***“Well, I guess I already had my mind made up before I prayed.”***

The conversation with Tom ended. There was nothing more to be said. Tom had said it all. ***“I guess I already had my mind made up before I prayed.”***

I have found that if someone has already made up their mind, very seldom do they ask for a different opinion. If they do ask, it is very hard for them to sincerely listen to what someone else is trying to tell them.

\* Name changed